

Polish producer of ISO certified steel flanges for pipes is looking for agents and distributors

Summary

Profile type	Company's country	POD reference
Business Offer	Poland	BOPL20220803016
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Dorota Lasocka	3/8/2022 3/8/2023	08/03/2022

General Information

Short summary

The Polish company with 17 years of experience in the market is manufacturing certified high-quality stainless-steel flanges for pipes. The corrosion-free flanges are used to connect steel pipes in all sectors where different streams such as gas, water, oil or air are carried. The company specializes in conducting untypical orders.

The company is looking to expand and seeks new agents or distributors.

Full description

The company from East-South of Poland started operating on March 1, 2005. Since the beginning, the company was very much rooted in the specialization of the region where it comes from, i.e.: metal and foundry industry.

It's primarily a production company and its core product are steel flanges for pipes. The offer includes a wide range of flanges of various types and sizes, designed to work at different pressures, from weldable materials, in steel grade S235JR, S355J2, P265GH, 1.4301 and others required by customers.

Flanges are made according to Polish and foreign standards as well as according to factory standards and individual customer requirements.

More and more the company conducts orders, which are considered as untypical ones.

Apart from steel flanges, company produces such products as:

- still hydraulic elbow fittings,
- elliptical bottoms,
- symmetrical and asymmetrical venturi

- tees
- clutches
- nozzles
- bolts, nuts and washers
- seals

- a set of dumbbells on a stand

Company's products are used in such sectors as: water and sewage sector, energy, mining and chemical industries.

Quality standards were introduced as well. The quality of the products

offered and the high level of customer service have been confirmed by implementation and certification of:

- quality management system in accordance with the requirements of the PN-EN ISO 9001: 2015-10 standard, UDTCERT certificate - Quality System Certificate for material manufacturers in accordance with Directive 2014/68 / EU,
- as well as TÜV Rheinland AD 2000-Merkblatt W0 / W9 - Manufacturer's Quality Assurance System Certificate according to Directive 2014/68 / EU.

The company gained a few awards, including the title of the company of the year 2007 in the city where it has headquarter in.

Advantages and innovations

- The quality of the products offered and the high level of customer service have been confirmed by implementation and certification of:

- quality management system in accordance with the requirements of the PN-EN ISO 9001: 2015-10 standard, UDTCERT certificate - Quality System Certificate for material manufacturers in accordance with Directive 2014/68 / EU,
- as well as TÜV Rheinland AD 2000-Merkblatt W0 / W9 - Manufacturer's Quality Assurance System Certificate according to Directive 2014/68 / EU.

- The company is flexible in conducting untypical orders as all business processes are done within the company

- Short delivery time is offered

- Competitive prices, which can be negotiated.

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**

Partner Sought

Expected role of the partner

Polish company is offering commercial agreement to companies with expertise in the water, oil & gas, energy, mining or chemical sector.

The sought partner will be responsible for sales of Polish company's products.

The terms of cooperation will be negotiated individually via on-line meetings. The draft of the contract will follow the virtual meetings if they are successful. The draft will determine such factors as: terms and conditions of sale, marketing rights, trademark licensing, geographical territory covered by the agreement, performance, reporting and circumstances under which the contract may be terminated. The agreement can be exclusive or nonexclusive.

The Commercial Agent shall negotiate and conclude sales transactions in the agreed territory on behalf of and for the account of the Company. Such Agent shall defend the interests of the Company with the due diligence of a prudent businessman and use his best endeavours to

enlarge and increase sales revenues. The Agent will receive remuneration for the work performed in the form of commission.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 11-49**
- **SME <=10**

Dissemination

Technology keywords

- **002002013 - Moulding, injection moulding, extrusion, sintering**
- **02002005 - Forming (rolling, forging, pressing, drawing)**
- **02002007 - Joining techniques (riveting, screw driving, gluing)**

Targeted countries

- **World**

Market keywords

- **08004003 - Water treatment equipment and waste disposal systems**
- **08005 - Other Industrial Products (not elsewhere classified)**
- **08004004 - Other pollution and recycling related**

Sector groups involved

Media

Images



[flanges.jpg](#)

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