

Polish company specializing in the production of laser devices seeks distributors

Summary

Profile type	Company's country	POD reference
Business Offer	Poland	BOPL20220802008
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Marta Stylska	2/8/2022 2/8/2023	08/04/2022

General Information

Short summary

A Polish company with ten years of experience in the production of high quality laser equipment and systems dedicated to companies operating in heavy and light industry is looking for European business partners to cooperate under a distribution services agreement.

Full description

The Polish company from south of Poland has been on the industrial equipment market for over ten years. The company is specialized in manufacturing of laser machines and systems dedicated to companies operating in heavy and light industry. Furthermore, the company offers full service, technical support, installations and specialized training for laser operators throughout Europe.

The company offers the following wide range of equipment: fiber laser, CO2 laser, laser welder, cleaning laser, fiber marker and industrial compressor. The laser machines are designed for precision cutting and engraving of metals and non-metals components like wood, textiles, plastic, paper, glass or rubber. The CO2 and fiber lasers are offered in a wide range of variants so that they can be used in large as well as in small production facilities. The laser devices are widely used in many different industries, such as metal, arms, textile, automotive, clothing, footwear, advertising, furniture, upholstery, carpentry and also in laboratories, architectural studios, research institutes and universities.

The company is able to adapt quickly to changing customer needs, creating products specifically for them. Many

years of experience and intensive work have allowed the company to build a strong brand that enjoys the trust among many clients in Poland and abroad.

The company has experience in international cooperation and is constantly expanding its range of business partners. They are cooperating with partners from countries such as Germany, the Netherlands, Romania, Hungary, Slovenia, Bulgaria, Latvia, Greece, Belgium, Austria, Sweden and Finland.

The company is looking for reliable business partners to increase its business profile and development. The company is interested in expanding its export turnover and is looking for distributors from European. In accordance with the distribution services agreement, the Polish producer will supply the laser devices and systems to the partners for its further distribution on the international markets. Potential business partners should have experience with international cooperation and specialist knowledge concerning the functioning of industrial equipment such as CNC laser cutting machine.

Advantages and innovations

- own technical service - installations of industrial equipment, training for operators, warranty repairs and post-warranty;
- full technical support in English;
- online store with parts and components for industrial equipment - available 24/7;
- up to 5 years guarantee;
- individual client approach – online order configuration tool with the price list;
- the possibility of presenting selected equipment in a showroom in Poland or directly at the customer's site;
- free insurance in the case of purchase fiber lasers and cleaning lasers;
- use branded components for industrial equipment;
- European ISO 9001: 2015 standard and the CE quality certificate.

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**

Partner Sought

Expected role of the partner

The company is seeking for reliable sales partners who have competence in the field of laser machines and experience with international cooperation. Partners who are willing to increase their portfolio of laser equipment known and valued brand. They should have a good knowledge of marketing for effective promotion of products and a wide network of contacts to be able to present the company's products and services to customers.

Type of partnership

Type and size of the partner

Commercial agreement

- SME <=10
- Big company
- SME 11-49
- SME 50 - 249
- Other

Dissemination

Technology keywords

Market keywords

- **08003007 - Other industrial equipment and machinery**
- **08003005 - Other industrial machinery for textile, paper & other industries**
- **08005 - Other Industrial Products (not elsewhere classified)**

Targeted countries

Sector groups involved

- **World**

Media

Images



[1. cleaning laser.jpg](#)

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[2. CO2 laser plotter.jpg](#)

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[3. CO2 laser plotter.jpg](#)

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[3. fiber laser.jpg](#)

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[2. cleaning laser.jpg](#)

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[4. fiber laser.jpg](#)

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[1. CO2 laser plotter.jpg](#)

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[1. fiber laser.jpg](#)

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[2. fiber laser.jpg](#)

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[1. fiber marker.jpg](#)

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[laser welder.jpg](#)

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[industrial compressor.jpg](#)

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[2. fiber marker.jpg](#)

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