

Distinctively veined white marble quarried and processed by Greek manufacturer seeking new distributors

Summary

Profile type

Business Offer

Company's country

Greece

POD reference

BOGR20220803015

Profile status

PUBLISHED

Type of partnership

Commercial agreement

Targeted countries

• World

Contact Person

[Monika Nagy](#)

Term of validity

3/8/2022

3/8/2023

Last update

08/03/2022

General Information

Short summary

A Greek manufacturer of locally-quarried natural stone from Northern Greece is offering its processed and cut marble and granite products for distribution.

Full description

This Greek company is a dynamic manufacturer in the construction materials sector. It has been operating for over 40 years in the marble industry.

The company mines its raw materials from its local quarries in Greece, but also sources some of its products from other countries all over the world. The raw materials are then vertically processed in the company's private factory, which is based in a 30.000m2 area with large stockyards.

Its signature marble products have an all-white background with beautiful grey or brown veins. The marble blocks are extracted from an open-pit quarry, which has a capacity of 12.000 tonnes per year. The company can then ship all over the world, and currently about 80% of the company's total volume is exported.

The Greek client is interested in further expanding its internationalization strategy and therefore wishes to conclude distribution agreements with new partners.

Advantages and innovations

The company has a great deal of experience in supplying its products for international projects, and has already successfully completed the manufacture, shipping and delivery of customised marble blocks for building developments in UK, Singapore and USA.

Stage of development

Already on the market

Sustainable Development goals

• **Not relevant**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

The Greek client is looking for new distributors abroad. A suitable partner would have strong contacts in the construction industry and a well-established network of building developers.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

Market keywords

- **009007002 - Manufacture of building materials**

Targeted countries

- **World**

Sector groups involved

- **Sustainable Construction**

Media

Images



[Granite 1.JPG](#)

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[Marble 1.JPG](#)

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[Quarry 1.JPG](#)

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[Quarry 2.JPG](#)

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[Marble 2.JPG](#)

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