

Greek natural bio-compost producer seeks distributors and commercial agents

Summary

Profile type	Company's country	POD reference
Business Offer	Greece	BOGR20220803008
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Monika Nagy	3/8/2022 3/8/2023	08/03/2022

General Information

Short summary

A Greek producer of soil enhancers made from the natural treatment of organic waste through an organic composting process seeks partners for distribution and commercial agency agreements.

Full description

This Greek company specialises in the production of organic fertilisers and soil enhancers through biomass and solid waste composting. It processes sludge derived from urban waste treatment facilities and industrial wastewater to give the finished compost product. Its soil-enhancing compost products are derived from the controlled aerobic decomposition of organic materials. Thus, they are biologically stable, humus rich, and ideal for plant growth.

The company has just completed its first decade of operation but it has already made its mark in its field. It has perfected the techniques required to process and treat waste in order to convert it into organic compost. It can use a variety of waste material to create its final bio-compost product, such as biological cleaning sludge, garden waste and manure, plant and crop residue, brewery and winery residue, sawdust and wood chips, food production waste, pre-sorted municipal waste.

The company's goal is to implement a rational approach to organic waste and biomass management, driven by care for the environment and sustainable development. It is registered with the registry of non-hazardous waste and with the electronic registry for waste, as an official unit for the reception of waste.

The client has already successfully placed the company's products in Western European markets such as Germany, Spain and Italy. It is now interested in reaching out to other markets so it is seeking co-operation with commercial agents and distributors for long-term agreements.

Advantages and innovations

Advantages: The company's organic composts enhance the soil's structure and density, fight erosion, and increase its water retention abilities. They also stabilize the soil's pH and enhance its ability to retain nutrients, by increasing its cation-exchange capacity. They are rich in organic nutrients and help to fight plant diseases.

The company can provide customized orders of its products in any quantity and in any compost-soil mix required by the customer.

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

• **Not relevant**

Partner Sought

Expected role of the partner

The company seeks co-operation with agents, retailers, distributors for the commercial development of its products at international level. Potential partner will preferably have experience in trading similar natural compost products. It would also be advantageous if the potential partner had already acquired a good knowledge of local market and had established a strong sales & distribution network.

Type of partnership

Commercial agreement

Type and size of the partner

• **SME 11-49**

Dissemination

Technology keywords

Market keywords

• **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**

Targeted countries

• **World**

Sector groups involved

• **Agrofood**

Media

Images



[Organic soil enhancer.JPG](#)

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[Organic compost.JPG](#)

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