

A Belgium based company is looking for wholesaler or distributors for their biodegradable disposable tableware

Summary

Profile type	Company's country	POD reference
Business Offer	Belgium	BOBE20220811008
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Sergio Pedregosa Peris	11/8/2022 11/8/2023	08/11/2022

General Information

Short summary

The company is based in Belgium. It is a versatile business company and the producer and supplier of biodegradable disposable tableware. The products are 100% sustainable non-food items such as plates, bowl, cups and cutlery. The company is looking to expand and distribute their products to other European countries. The company can sell directly or with the business partner's brand name on the product.

Full description

A Belgian company makes disposable tableware from fallen Palm Leaves and is the producer and supplier of eco-friendly disposable food packaging, tableware and cutlery. The main goal of the company is to reduce the plastic products and increase the usage of biodegradable tableware and products.

The wastage from the production can be used for animal food so everything in the cycle is used for purposes. The entire supply chain process is sustainable and there are no chemical or artificial methods used. It is a 100% eco-friendly product and suitable for Micro wave and oven with all types of food.

The company is actually looking for wholesalers and retailers located in the EU. The cooperation between the partners could be based on distribution agreements.

Advantages and innovations

The company uses palm leaves in the manufacturing process, wasting almost nothing.

Palm leaves are rigid utensils, more robust than paper utensils.

The tableware withstand water and oil as well as dry materials, making them washable and reusable multiple times.

Dishes made from these palm leaves are suitable for heating in microwave ovens or regular ovens up to a temperature of 220°, and they can be chilled or frozen to -25°.

The products are fully compostable.

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

• Goal 12: Responsible Consumption and Production

Partner Sought

Expected role of the partner

The company is looking for a partner to establish a commercial agency or a distribution services agreement, like stores, retailers or home decor companies, with traditional products. The partner should preferably have a large network portfolio.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 11-49**
- **SME <=10**

Dissemination

Technology keywords

• 03010 - Household Goods & Appliances

Market keywords

- **07002005 - Other retailing**
- **07004004 - Housewares**
- **07004003 - Home furnishing and housewares**
- **07006 - Other Consumer Related (not elsewhere classified)**
- **07004008 - Other consumer products**

Targeted countries

- **World**

Sector groups involved

- **Environment**
- **Retail**
- **Creative Industries**

Media

Images



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