

The Polish manufacturer offers wooden elements, wooden furniture and garden architecture

Summary

Profile type	Company's country	POD reference
Business Offer	Poland	BOPL20220316021
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement Outsourcing agreement	• World
Contact Person	Term of validity	Last update
Agnieszka Karłowicz	16/03/2022 16/03/2023	07/05/2022

General Information

Short summary

A Polish company specializing in the design and construction of wooden and garden architecture as well as wooden furniture is looking for partners interested in contracts for production and distribution services.

Full description

A Polish company was established in 1991 and is located in Eastern Poland. The company main activity is wood construction of various size: from tiny structures such as tree houses, shelters and summer sheds, cottages, wooden gazebos, garden pots, bridges, playgrounds.

In their work the company combines traditional carpentry with new technology. The company uses the highest quality materials (offer a wide range of wood sorts), which ensures excellent and long-lasting quality and aesthetics finish. Some larger items (such as poles, balls, gates, fences, etc.) are glued from few parts that reduces the likelihood of the element's cracking. There is also the possibility of a special rubber paint coating in three colors (brown, white, blue) and impregnation in green. It is the customer who decides on the type of wood, colour, and size. All products can be ordered in custom sizes. The company constantly expands the range of its products by adding new products to the market – the potential client might choose from a wide assortment of products.

In order to protect natural environment, the company has obtained FSC® Certificate. That is why all their products which are made of wood can be sold with the FSC® Certificate.

The company is looking for partners interested in ordering products from its offer, which are not yet in the foreign

company's offer. The company is looking for wholesalers, stationary stores and online stores from EU countries that will be interested in selling from the offer of a Polish company. They are also looking for manufacturers of wooden furniture and wooden elements to cooperate in the production of new series and expanding of the offer under manufacturing agreements.

A Polish company prefers two types of cooperation: distribution services agreement and manufacturing agreement to create and manufacture certain products on individual order of recipient.

Advantages and innovations

- over 30 years of experience
- the company is FSC® certified,
- a wide range of products and the opportunity to design and produce completely new products
- possibility of using designs provided by the customers
- high quality products,
- modern and well developed stock of machines

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

• Not relevant

Partner Sought

Expected role of the partner

The Polish company is looking for a long term collaboration, true partnership with new international business partners.
1. The role of the partner would be promotion and distribution of the products offered by the Polish client on the local markets.

Field of activities: garden architecture, building wooden constructions (sheds, gazeboes, carports, etc.) and wooden furniture. They are also looking for distributors of wooden garden architecture elements (tables, sheds, benches, children's houses for garden use, etc).

2. Due to the huge number of designs and high flexibility of the company, clients can also order individual designs of goods, which the company will produce in accordance with the client's preferences and expectations.

Type of partnership

Commercial agreement

Outsourcing agreement

Type and size of the partner

• SME 50 - 249

• SME <=10

• SME 11-49

Dissemination

Technology keywords

Market keywords

Targeted countries

- **World**

- **009007006 - Other construction and building products related**

- **09007001 - Construction companies**

Sector groups involved

Media

Images

