

Business offer for an active motion compensated system for safely and (cost) efficiently transferring people and hoisting cargo from moving vessels to offshore structures.

Summary

Profile type	Company's country	POD reference
Business Offer	Netherlands	BONL20220630010
Profile status	Type of partnership	Targeted countries
PUBLISHED	Outsourcing agreement Commercial agreement Supplier agreement	• World
Contact Person	Term of validity	Last update
Jannes KALFSBEEK	30/06/2022 30/06/2023	30/06/2022

General Information

Short summary

A Dutch company offers specialized design, manufacturing, rental and sales of motion compensated offshore access systems ensuring safe and (cost) efficient transfers of both personnel and hoisting cargo between vessels and offshore structures. They supply the lightest system on the market, providing direct access to height, without major vessel modifications. Its dimensions and low weight allow for simple mobilization and deployment on smaller vessels: Rightsizing your operation.

Full description

One of the leading innovation companies in the Offshore Access market has developed a fully motion compensated system for transferring personnel and hoisting cargo from the deck of the vessel directly towards offshore structure heights up to 22m. By way of trolley runs, the system brings personnel in batches of 6 to the required location (See attached pictures). This operating principle houses an extremely efficient motion compensation and is unique in its category, eliminating the necessity to bridge height differences between the vessel and offshore structure with heavy subframes or towers as seen with conventional Walk-2-Work systems. Ultimately, the Bring-to-Work system allows for (smaller) vessels to partake in Offshore Transfer campaigns whilst sparing deck space, loads and maintaining operability.

Further, this Offshore Access Solution houses a fully integrated offshore motion compensated crane with a 3mT SWL

capacity and a lay down area height up to 20m above the deck of the vessel (See attached pictures).
The Bring to Work system is certified in accordance with the Bureau Veritas rules for Offshore Access Systems NI 629 DT R00 E (2016) and Lifting Appliances onboard Ships and Offshore Units NR 526 DT R02 E (2017).

The company has established a proven track record amongst major operators, contractors and shipowners in both Offshore Wind and Oil & Gas applications where people and/or cargo have to be transferred most safe and (cost) efficiently. The company is seeking to expand its network across parties involved in Engineering, Procurement, Construction Installation & Maintenance (EPCIM) services in offshore Renewables and Oil & Gas for commercial agreements with technical assistance.

The company offers its business and is looking for commercial agreements with operational assistance, subcontracting and outsourcing agreements.

Advantages and innovations

Right-sizing operations using smaller vessels, reducing: Charter costs, Fuel consumption and Carbon footprint.
Save time by personnel and cargo transfer in 1 system
Access to high locations directly from deck level & large vertical range
Cost-efficient, fast & easy (de)mob around the world.

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 7: Affordable and Clean Energy**

Partner Sought

Expected role of the partner

The company is looking for strategic partnerships with Developers, Contractors, Vessel owners and designers involved in EPCIM and/or decommissioning activities in the offshore landscape. The role of the partner is to adopt the offshore access system in their projects under either commercial agreements with operational assistance, through subcontracting or outsourcing agreements.

Type of partnership

Outsourcing agreement

Commercial agreement

Supplier agreement

Type and size of the partner

- **SME 11-49**
- **Big company**
- **SME 50 - 249**

Dissemination

Technology keywords

- **02006005 - Construction maintenance and monitoring methods & equipment**
- **02006002 - Construction methods and equipment**
- **04005008 - Wind energy**

Targeted countries

- **World**

Market keywords

- **06003003 - Wind energy**
- **08003002 - Hoists, cranes and conveyors**
- **06001004 - Equipment and instrumentation**

Sector groups involved

- **Intelligent Energy**
- **Maritime Industry and Services**

Media

Images



[Bring to Work system](#)

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[Picture2.jpg](#)

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[Bring to Work Offshore Wind](#)

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[Picture1.jpg](#)

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[Picture3.png](#)

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