

The Lithuanian company is looking for furniture retailers and interior designers from Europe and Scandinavia to help them find the best furniture offers in the market

Summary

Profile type	Company's country	POD reference
Business Offer	Lithuania	BOLT20220713008
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement Commercial agreement	• World
Contact Person	Term of validity	Last update
Urt Darulyt	13/07/2022 13/07/2023	13/07/2022

General Information

Short summary

The company is a pool of furniture manufacturing, sourcing, and sales professionals.

The company is an expert at:

- FURNITURE SOURCING
- FURNITURE PROJECT DEVELOPMENT & MANAGEMENT
- FURNITURE QUALITY ASSURANCE
- GRAPHIC DESIGN & 3D RENDERING

Main benefits of the company:

- MANUFACTURING POOL
- QUICK PROTOTYPING
- TIMELY PRICE OFFERS
- CONVENIENT LOCATION
- EFFECTIVE COMMUNICATION
- CUSTOMER PRIVACY
- LOBBYING ON EXCLUSIVITY RIGHTS WHEN REQUIRED

Full description

The founders of the company have observed an interesting scenario: a wonderful product, developed by a creative manufacturer of high potential often struggles to find its channel for sales.

HERE COMES THE COMPANY!

#1 furniture sourcing business partner for sustainable and lasting partnerships.

- The company is a creator, developer, and seller of edge-cutting furniture projects.
- The company sells only to professional clients in furniture and decoration.
- The company is based in Lithuania and has quick access to all major European and Scandinavian transit routes.

The company offers a wide range of furniture including dining tables, coffee tables, chairs, consoles, TV cabinets, commodes, bedside tables, beds, wardrobes, dressing tables, drawer chests, home office desks, mirrors and constantly developing new additions.

TODAY, the company is partnering with over 20 Lithuanian-based furniture producers of a wide spectrum. They are the hardest-working team in the furniture business investing their every day into a qualitative and constantly growing product selection for their clients. The company works in close partnership with the manufacturers making sure their products meet high standards of both quality and competitiveness.

Main RAW MATERIALS the company works with:

- Solid wood
- Natural veneer
- Metal
- MDF
- Chipboard
- Epoxy Resin
- Stain
- Paint
- Lacquer
- Oil

The company would be glad to provide you with more detailed information about their furniture collections, ongoing projects, and opportunities for cooperation.

Advantages and innovations

The biggest advantage of the company lies in its ability to make furniture demand meet its supply easily.

The question then naturally arises: why deal with the third party, when I could reach straight to the manufacturer and ask direct questions?

Because the company has already asked those questions, analyzed them, and sorted them out for you. They have already carried out the supplier's performance assurance audit checking details from their raw material supplies up to capabilities to complete orders in time. They have carefully selected only ones that surely grant a significant value in cooperation, and created a large-scale manufacturing valley under a single management system. They have developed splendid furniture ranges together with their partners that provide pure comfort and are adapted to the lifestyles of today's furniture buyers. Nevertheless, you will also be free to communicate with any of the manufacturers as well.

The company does not only provide you with those magnificent products but also shares responsibility with you in selling them! The company provides quality graphic design and 3D rendering marketing assistance to their clients, the majority of which is free of charge.

The company's free-of-charge client bonus package includes catalogs, brochures, leaflets, banners, logos, newsletter design, product descriptions, copy-writing, conceptualization, and general graphic design.

They have a team of wonderful 3D artists too. And in case their existing pictures will not satisfy your needs well enough, they will produce new 3D renderings that will match your own vision 100%. For 3D rendering services, they apply a small charge.

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

• Goal 12: Responsible Consumption and Production

Partner Sought

Expected role of the partner

- Furniture retailers in Europe and Scandinavia. Both online and physical shop owners.
- Interior designers.
- Architects.

Type of partnership

Supplier agreement

Commercial agreement

Type and size of the partner

- **SME <=10**
- **SME 50 - 249**
- **SME 11-49**
- **Big company**

Dissemination

Technology keywords

Market keywords

- **07002005 - Other retailing**

Targeted countries

Sector groups involved

- **World**

Media

Images



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> [Dining tables & chairs](#)

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