

A Bulgarian recruitment agency offers its services to other recruitment agencies under subcontracting

Summary

Profile type	Company's country	POD reference
Business Offer	Bulgaria	BOBG20220713009
Profile status	Type of partnership	Targeted countries
PUBLISHED	Outsourcing agreement	<ul style="list-style-type: none">• Netherlands• Belgium• Germany• Austria• Luxembourg• France
Contact Person	Term of validity	Last update
Fanny Koleva	13/07/2022 13/07/2023	13/07/2022

General Information

Short summary

A licensed Bulgarian recruitment agency with more than 10 years of experience in the field, having recruited staff for technical, engineering, sales positions and positions in the spheres of building, construction and others, offers its services to recruitment agencies for cooperation under conditions of outsourcing agreement.

Full description

A Bulgarian company, specialized in providing of services in the field of human resources (HR), finds and recruits personnel in the country and abroad. Its target is to hire the right employees - professionals, reliable people, for its clients. This process is getting more and more complicated. Finding an appropriate employee often overcomes the standard methods of searching and requires proper estimation, intuition and right decisions. The company has more than 10 years of experience in the field of recruitment both for Bulgarian, and for foreign companies as well. It has a background in recruiting staff for technical or engineering positions, sales, positions in the fields of building and construction and other fields too. The company uses face-to-face interviews, psychological tests and other relevant methods in the recruitment process. It is officially licensed as an intermediary for recruitment for Bulgaria and abroad by the Ministry of Labor and Social Policy.

The company is looking for foreign partners – recruitment agencies to whom to provide services in the HR field in their countries, and more specifically - to help in finding for their clients relevant employees from Bulgaria under

conditions of subcontracting via outsourcing agreement.

Advantages and innovations

The company uses professional tests to recruit the appropriate candidates.

If necessary, it works with a translator to check the level of language knowledge.

The team has a psychologist, who participates in the recruitment process when necessary or evaluates the psychological tests.

The company operates for more than 10 years and has helped more than 200 people to find the right employer. 60% of its customers are loyal.

The company follows the legislative rules for hiring abroad in its work.

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

• **Goal 1: No Poverty**

Partner Sought

Expected role of the partner

The company is looking for partnership with foreign recruitment agencies looking for employees from Bulgaria. The collaboration will help them to improve the process of hiring employees for their clients via expanding the base of searching and raising its quality by using the services of a professional partner acquainted with the specificity of Bulgarian labour resources.

Type of partnership

Outsourcing agreement

Type and size of the partner

- **SME 11-49**
- **SME 50 - 249**
- **Big company**
- **SME <=10**

Dissemination

Technology keywords

Market keywords

- **09003007 - Other services (not elsewhere classified)**

Targeted countries

- **Netherlands**
- **Belgium**
- **Germany**
- **Austria**
- **Luxembourg**
- **France**

Sector groups involved