

Ukrainian enterprise seeks for platform for the dismantling of trucks and wish to establish the license agreement

Summary

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| Profile type | Company's country | POD reference |
| Business Offer | Ukraine | BOUA20220625001 |
| Profile status | Type of partnership | Targeted countries |
| PUBLISHED | Commercial agreement | • World |
| Contact Person | Term of validity | Last update |
| Andrii Yaremkevich | 25/06/2022 25/06/2023 | 25/06/2022 |

General Information

Short summary

Ukrainian company dismantling garbage trucks is looking for a partner in Europe who will be able to provide a site equipped for such work. The company is looking for a license agreement. Partners from the Poland or Germany will be preferable but other proposals will also be considered.

Full description

The Ukrainian company has been providing waste collection and disposal services for over 20 years. The company serves more than 1000 enterprises and institutions. The company offers a full package of services that cover the entire field of recycling / waste management.

With extensive experience in garbage trucks, the company has expanded its scope of activities to the dismantling and sale of its spare parts. Such a service is relevant and popular, because the repair and modernization of garbage truck parts is much more profitable than buying new equipment. This field of the companies activity consists of three main components: purchase of garbage trucks, dismantling for spare parts, sale of spare parts. The company has a large staff of specialists capable of disassembling all the most popular types of garbage trucks in Europe. The company's employees also have experience in repairing and modernizing components.

This area of activity is new for the company and so far has been implemented only in Ukraine.

In order to improve the logistics of goods and reach a wider market, the company seeks to find service platforms in Europe. By concluding the license agreement, the company seeks to gain access to the platform, equipped in accordance with EU security regulations for the dismantling of trucks, on which its employees will be able to work. By concluding the agreement, the company wants to obtain the rights related to the permission to the above-mentioned

works in the EU in exchange for a fee or a share of royalties.

Advantages and innovations

- The company's employees have experience working with all types of garbage trucks.
- fast and low-cost disassembly process
- experience with high-precision equipment to minimize hazardous waste
- ability to repair parts with a high level of damage
- flexible business structure, willingness to work in any region

Stage of development

Sustainable Development goals

- **Goal 6: Clean Water and Sanitation**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

Type of partner sought:

Car dismantling companies or service stations or scrap metal collection enterprises.

Potential partners should have a valid permit for activities related to the dismantling of trucks.

Role of partner sought:

The potential partner should act as a licensee for the Ukrainian company in return for a fee or share of royalties.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 50 - 249**

Dissemination

Technology keywords

Market keywords

- **08003001 - Machine tools, other metal working equipment (excl. numeric control)**

Targeted countries

- **World**

Sector groups involved