

A Polish company, that deals with services of automation and robotics, seeks new customers.

Summary

Profile type	Company's country	POD reference
Business Offer	Poland	BOPL20220623010
Profile status	Type of partnership	Targeted countries
PUBLISHED	Outsourcing agreement Commercial agreement	• World
Contact Person	Term of validity	Last update
Martyna Prus	23/06/2022 23/06/2023	23/06/2022

General Information

Short summary

A Polish company working in the automation and robotics industry wants to offer their services to new markets. They specialise in: creating robotic stations for palletisation, prefabricating of control cabinets, servicing industrial robots, PLC programming and creating visualisations for HMI panels, and servicing asphalt and concrete plants.

Full description

The company deals with services of automation and robotics. They base their knowledge on numerous certified training in PLC programming and service and programming of industrial robots. They gain their experience in plants representing various fields of industry, however, their biggest experience is in the automotive industry.

The scope of their services includes servicing, programming and everything related to PLCs, creating, modifying, translating visualisations, and servicing HMI panels. They service and program industrial robots.

Services offered by the company in more detail:

- Palletisation - robotic stations

They offer the construction of robotic stations for palletizing. They will design a dedicated station including a gripper. The robotic stations are created using new as well as used robots. They build each station according to current safety standards.

- Prefabrication of control cabinets

The company accepts orders for the prefabrication of control cabinets, from assembly to start-up and service at the

customer's site. The offer applies to assembly with the company's or customer's material.

- Industrial robots service

They provide services for industrial robots. The scope of work includes programming, electrical service, mechanical service, and replacement of accessories such as cable sets and tools. They specialise in KUKA equipment.

- PLC programming and creating visualisations for HMI panels

This is the area in which the company has the most experience. They do troubleshooting and PLC programming. They create visualisations and translate them into different languages. They are experienced in working with the VASS standard (Volkswagen Audi Seat Skoda group). They specialise in SIEMENS, Schneider and Omron equipment.

- Service of asphalt and concrete plants

The company also provides modernisation and maintenance services for asphalt plants and concrete mixing plants. They offer reliable and proven plant control systems. Each modernised facility has remote access to production parameters. They implement Industry 4.0 solutions.

Advantages and innovations

The company gained its knowledge from numerous certified training in PLC programming and service and programming of industrial robots. They apply all current safety standards. The enterprise is experienced in working with the VASS standard (Volkswagen Audi Seat Skoda group) and they implement Industry 4.0 solutions.

Stage of development

Already on the market

Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

No IPR applied

Partner Sought

Expected role of the partner

The company is looking for manufacturers who use robots and seek a servicing firm or want to implement automatization into their production lines.

Type of partnership

Type and size of the partner

Outsourcing agreement

Commercial agreement

- **University**
- **SME 50 - 249**
- **Big company**
- **SME <=10**
- **Other**
- **SME 11-49**

Dissemination

Technology keywords

- **02004 - Plant Design and Maintenance**
- **03002 - Process Plant Engineering**

Targeted countries

- **World**

Market keywords

- **08002004 - Robotics**
- **08002005 - Machine vision software and systems**
- **09003001 - Engineering services**
- **08002007 - Other industrial automation**
- **09003007 - Other services (not elsewhere classified)**

Sector groups involved

Media

Images



[Control cabinet](#)

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[Robotic station - project](#)

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[PLC programming](#)

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