

Italian manufacturer of glass walls and underwater windows for pools is looking for partners under distribution or commercial agreements abroad.

Summary

Profile type	Company's country	POD reference
Business Offer	Italy	BOIT20220630002
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Julian Lombardo	30/06/2022 30/06/2023	30/06/2022

General Information

Short summary

Italian company established in 2003 and specialized in metal and glass construction work, is an expert partner for the supply and installation of glass walls and underwater windows for swimming pools. The company offers their high-quality products to foreign partners under a distribution or commercial agreement.

Full description

The company combines handcrafted manufacture with design to offer elegant products. All the products focus on the use of high-quality materials and sustainable local production in the factory in South-Tyrol, Northern Italy. The target base is composed by hotels, private customers and companies in the industrial sector, facility management as well as various services companies. With their established products they are already active in 7 countries and 2 different continents. The company is interested in a long-term distribution and commercial agreement abroad.

Advantages and innovations

The glass walls and underwater windows for swimming pools make your pool a real eye-catcher. The company realises every shape and geometry, suitable for any type of swimming pool. There is a guarantee of longevity through advanced sealing system in combination with high quality glass. Timeless and elegant, the glazing will give your future pool an immense lightness. Even a breathtaking view does not lose its effect under water. This is how you give your pool uniqueness and longevity.

The company offers each glass through a custom quote to respect the individuality and characteristics of each project. With 20 years of experience and constant innovation, the company is an expert partner for the supply and installation of glass walls and underwater windows for swimming pools.

The company cares about the environment and each unique necessity of every customer. The business model and products are proven as they already successfully operate in 7 different countries throughout 2 continents.

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**

Partner Sought

Expected role of the partner

The company would like to expand its business network and is looking for distributors and importers, who see opportunities for its products in their markets.

Partners can be any producer, manufacturer or distributor of hygiene products, interior design, as well as hospitality industry and facility suppliers.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME <=10**
- **SME 50 - 249**
- **Big company**
- **SME 11-49**

Dissemination

Technology keywords

- **02006001 - Materials, components and systems for construction**
- **02007007 - Glass**
- **002006001 - Building Materials, Components and Methods**

Targeted countries

- **World**

Market keywords

- **08001015 - Other speciality materials**
- **07006 - Other Consumer Related (not elsewhere classified)**
- **07004003 - Home furnishing and housewares**

Sector groups involved

Media

Images



[Schimmbadglas.jpg](#)

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[sw_glass_small.jpg](#)

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[Whirlpool mit Glaswand.jpeg](#)

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