

The Croatian company, specialized in pharmaceutical, nutraceutical and cosmetic offers services of development, production, and distribution of products tailored to the client's wishes

## Summary

Profile type	Company's country	POD reference
<b>Business Offer</b>	<b>Croatia</b>	<b>BOHR20220627013</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Commercial agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#">Tina Pahi</a>	<b>27/06/2022</b> <b>27/06/2023</b>	<b>27/06/2022</b>

## General Information

### Short summary

The company offers services of development, production and distribution of products tailored to the client's wishes with the use of quality raw materials and production processes based on the extensive knowledge and experience of professionals.

### Full description

The Croatian company, with headquarter and production located in Zagreb, is active in health, pharmaceutical and cosmetic market. It is specialized in developing innovative formulations of food supplements and cosmetics. Their product portfolio includes: food supplements (capsules with dry extract, softgel capsules, liquid preparations...), pharmaceutical products (drops, sprays, ointments, gels, syrups, creams...) and cosmetics (wellness cosmetics-massage oils, pilings, anti-cellulite oil, hotel cosmetic - liquid soap, shampoos, shower gels and preparative cosmetics).

Their main business is producing food supplements (hemp seed oil softgels, borage oil softgels, microencapsulated curcumin, black cumin seed oil softgels, Omega 3 + Q10 and vitamin D softgel), supplements in form of tablets (B complex, zinc picolinate, PernaVita Flex and multivitamin Energy) and dermocosmetic with probiotics under company's name, developed through continues research and based on scientific evidence. They are oriented on natural ingredients and always trying to find best way of getting the most out of them. Currently, they are distributing

their products exclusively through pharmacies and special drug stores in Croatia. Since the interest in products has spread beyond the borders of Croatia, they want to provide adequate access to their products to customers worldwide. Therefore, they are seeking potential partners for establishing long-term distribution service and commercially agency agreements in order to expand their market internationally. To establish distribution agreement, the partners are expected to have a good network, knowledge and experience in the pharmaceutical, nutraceutical or cosmetic sector.

Since the company has a large number of high-tech machines, automated production lines, highly educated and experienced professionals and manufacture which complies with all standards and necessary conditions such as temperature and moisture, they are also developing and producing high quality products under request and on behalf of other companies. In this case, the company is available for research and co-development of tailor-made products and will provide professionalism and knowledge in the development and manufacturing of new products, according to the client's needs. More specifically, the company offers its knowledge and resources in order to develop a product, from already mentioned sectors, that meets all the client's required needs.

#### Advantages and innovations

The company's principals are in accordance with the terms and conditions of EU and much attention is paid to the quality of ingredients, adequate doses, proper handling of raw material and affordable prices of each product. To meet the needs of all clients, the company offers even small batch development and production or using pre-existing formulations for client's products. The company also deals with preparing documentation for analysis and registration. The focus is on innovative and environmentally friendly raw materials (including packaging).

#### Stage of development

**Already on the market**

IPR Status

**IPR granted**

#### Sustainable Development goals

• **Goal 3: Good Health and Well-being**

## Partner Sought

#### Expected role of the partner

The company is interested in starting cooperation with companies active in similar industries: pharmaceuticals, nutraceuticals and cosmetic industries as well as distributors, importers and manufacturers. Partner preferable should be small or medium-sized enterprise, but it is possible to cooperate with inventors, R&D institutions and Universities. Partnership with R&D institutions brings a whole new range of knowledge and technology that will positively impact the company and its work. On the other side, the company is offering students internships or practice to pharmacy, biochemistry and nutritional science students where they can get a lot of knowledge and experience from their profession. Partners must have interests in co-developing new products or distributing existing products in their country. In the case of cooperation in the form of distribution of existing products, the company provides quality education and support. An existing customer base and a well-organized distribution network are desirable.

#### Type of partnership

#### Type and size of the partner

**Commercial agreement**

- R&D Institution
- Big company
- SME <=10
- SME 11-49
- SME 50 - 249

## Dissemination

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Technology keywords

Market keywords

- **05007002 - Pharmaceuticals/fine chemicals**

Targeted countries

- **World**

Sector groups involved