

# Polish wholesaler from the automotive industry is looking for suppliers of spare parts and accessories for distribution on the Polish market

## Summary

Profile type

**Business request**

Company's country

**Poland**

POD reference

**BRPL20240409001**

Profile status

**PUBLISHED**

Type of partnership

**Commercial agreement**

Targeted countries

**• World**

Contact Person

**[Aleš OGOREVC](#)**

Term of validity

**9 Apr 2024****9 Apr 2025**

Last update

**9 Apr 2024**

## General Information

### Short summary

A Polish company operating in the wholesale and retail trade of automotive parts and accessories is looking for foreign producers and distributors of all kinds of spare parts and accessories for cars, wanting to increase sales of their products on the Polish market based on a distribution services agreement.

### Full description

The Polish company, operating on the market since 2015, was founded on the basis of structures and commercial departments of one of the largest Polish manufacturers of car engines. Separation of the shop as an independent company allowed to expand the commercial offer for external customers and strengthen its position on the market of spare parts. Years of experience and professional customer service allows company to maintain a high position in the market. For several years the company supplement the offer of sale of spare parts for well-known brands of cars. The company offers a wide range of products: car spare parts, equipment for car repair shops, spare parts for maintenance and forklifts.

The company wants to expand the range of products. Therefore they are looking for manufacturers and suppliers of all kinds of spare parts and accessories for well-known brands of cars who want to enter the Polish market or increase their shares.

The company offers international long-term cooperation in the form of distribution agreement.

Advantages and innovations

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Technical specification or expertise sought

No technical specification or expertise is needed.

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Stage of development

Sustainable Development goals

- **Not relevant**

IPR Status

## Partner Sought

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Expected role of the partner

Manufacturers and suppliers of all kinds of spare parts and accessories for well-known brands of cars who want to enter the Polish market or increase their shares.

Partners' role: is to supply a company with car parts and car accessories under distribution services agreement.

Type of partnership

**Commercial agreement**

Type and size of the partner

- **Big company**
- **SME <=10**
- **SME 11-49**
- **SME 50 - 249**
- **Other**

## Dissemination

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### Technology keywords

- **02009012 - Automotive engineering**
- **02009001 - Design of Vehicles**
- **02008005 - Road Transport**
- **02009004 - Road Vehicles**

### Targeted countries

- **World**

### Market keywords

- **07002005 - Other retailing**
- **09001005 - Motor vehicles, transportation equipment and parts**
- **09001007 - Other transportation**
- **09003004 - Distributors, imports and wholesalers**

### Sector groups involved